



# The Learning Progression

Pretium Partners

## Planning & Preparation

## The Workshop

## Application & Reinforcement

### Management

### Students

### The Workshop

### Management & Students

#### Pre-work

*4 weeks prior*

- Expectation setting
- Form teams
- Client research

#### Planning Session

*Soon after pre-work*

- Explanation of program
- Clarification
- Planning for application & reinforcement

#### Pre-work

*2 weeks prior*





- Expectation setting
- Rationale for program
- Content supporting the workshop

#### Lecture & Discussion

#### Exercises

- Exercises
- Team activities
- Presentations
- Role-plays

#### Course Materials

-  Course Book
-  Investment Analysis Tool
-  Various Documents
-  Business Case Primer


#### Post Workshop Planning

- Planning for the Web Roundtable

 Actions for Performance

 Quick Reference Guide

 Value Assessment Checklist

 Web Roundtable  
*60 – 90 Days After*

- Share experiences
- Explore success and failures
- Business Case Presentations
- Content Reinforcement
- Next Steps

 Sharpen Your Edge

 Live Account Consulting  
*Not included in base program*



Email



Teleconference



Booklets



CD



Web Meeting



Printed Documents